

**TOP 25
HOT
JOBS
FOR VETERANS**

**GETTING
OUT?**

**DON'T HAVE
A JOB?**

**DON'T GET
UPTIGHT.**

**GET
INFORMED.**

If your EAS date is approaching and you still don't have an exit plan, you might be panicking. Even if you do have a plan, transitioning to a good civilian career has proven to be stressful for even those transitioners who are totally squared away.

The Top 25 Hot Jobs for Veterans should help you sleep better at night. To create the list, we asked the 2016 Military Friendly Employers—all 228 of them!—to identify the top jobs for which they are recruiting America's veterans. We crunched the numbers, and the result is the snapshot of each Hot Job on the following pages. For each job, you'll find a job summary, the median annual salary, projections for job growth, similar job titles, education/training requirements and, perhaps most importantly, which employers advertising in this issue are recruiting for these jobs.

So peruse the list and see where your career path leads. ▶



15 SOFTWARE ENGINEER

\$97,990 MEDIAN ANNUAL SALARY

What They Do: These much-in-demand professionals design, develop and test the software and systems that allow computers and devices to perform tasks. They apply engineering principles to create or improve customized systems for clients.

Hot Job Titles: Computer Software Engineer, Software Architect, Software Development Engineer, Senior Software Engineer, Software Developer



WHO'S HIRING*

AECOM | Bank of America | Caterpillar | Chenega Corporation | Comcast NBCUniversal | CruiseOne | General Electric | Kaiser Permanente Lear Corporation | ManTech International | Northrop Grumman Corporation | Oracle | Roehl Transport

Why It's HOT: Jobs in this field are projected to grow at a 9- to 13-percent rate through 2024.

What You'll Need: You'll need a bachelor's degree in computer science, software engineering or a related field.

Apply online at GIJobs.com

16 TRAINING & DEVELOPMENT SPECIALIST

\$57,340 MEDIAN ANNUAL SALARY

What They Do: Not a whole lot of detail needed for this one. These men and women train employees – planning, coordinating and executing the company or organization's training programs.

Hot Job Titles: Corporate Trainer, Job Training Specialist, Management Development Specialist, Senior Instructor, Trainer, Training Specialist



WHO'S HIRING*

Aetna | PricewaterhouseCoopers

Why It's HOT: This field is projected to grow 7 percent by 2024. The BLS reports that job prospects should be best for those with a bachelor's degree and previous work experience.

What You'll Need: A bachelor's degree is ideal, but experience and strong communication skills are critical. Military training and experience may be enough to get your foot in the door.

*Companies listed in the "Who's Hiring" section are advertisers in this issue who have made an investment in you and are recruiting for these positions.



17 HR MANAGER

\$102,780 MEDIAN ANNUAL SALARY

What They Do: Human resources managers oversee a company's recruiting and hiring efforts. They administer benefits and act as the link between top management and employees.

Hot Job Titles: Director of Human Resources, Human Resources Director, Employee Benefits Manager



WHO'S HIRING*

Deloitte | HCA, Hospital Corporation America | KeyBank | PricewaterhouseCoopers | Teleperformance USA | The Geo Group
Transdev North America | Travelers

Why It's HOT: The BLS projects growth at 9-percent through 2024, faster than the average for all occupations.

What You'll Need: You'll need at least a bachelor's degree and some experience; some positions will require a master's. Strong interpersonal skills are a must.

Apply online at GIJobs.com

18 FRONT-LINE SUPERVISOR: CONSTRUCTION

\$65,292 MEDIAN ANNUAL SALARY

What They Do: This is another one that doesn't need a lengthy explanation. These professionals run construction crews, directly supervising and coordinating the daily activities on a variety of sites.

Hot Job Titles: Construction Foreman, Construction Superintendent, Construction Supervisor, Project Superintendent, Construction Manager



WHO'S HIRING*

CB&I | Troops to Trades | Walmart

Why It's HOT: Growth for this field will be between 9 and 16 percent through 2024, the BLS predicts. That's faster than average, by the way, with more than 103,000 job openings.

What You'll Need: High school diploma with management and technical experience, or associate degree in construction management.



Let's put the ugly Christmas sweaters over there.

19 RETAIL STORE MANAGER

\$55,825 MEDIAN ANNUAL SALARY

What They Do: They're in charge of the day-to-day operations of a retail store, which can range from fast-food restaurants to big box stores – and everything in between. These can be challenging leadership positions in a fast-moving environment. More and more retailers are offering manager development programs tailored to prior military.

Hot Job Titles: Manager, Store Manager, Restaurant Manager, Department Manager, Assistant Manager, Assistant Store Manager



WHO'S HIRING*

7-Eleven | CarMax | The Goodyear Tire & Rubber Company | The Home Depot | United Rentals | Walmart

Why It's HOT: 4- to 5-percent growth is predicted for these positions by 2024.

What You'll Need: You can still work your way up through the ranks in this field with a high school diploma and experience, but a bachelor's degree will greatly increase your chances of success and advancement.

Apply online at GIJobs.com

20 CLINICAL TECHNICIAN

This sure beats my combat medic tour.

\$49,310 MEDIAN ANNUAL SALARY

What They Do: These pros work behind the scenes in hospitals, clinics or government labs, conducting tests and analyses on bodily fluids, tissue or other substances. They play a critical part in helping physicians make their diagnoses.

Hot Job Titles: Medical Technician, Clinical Laboratory Technician, Medical Laboratory Scientist, Medical Laboratory Technologist, Clinical Laboratory Technologist



WHO'S HIRING*

HCA, Hospital Corporation America | Kaiser Permanent | Sodexo

Why It's HOT: The BLS projects 16-percent growth through 2024 – much faster than average.

What You'll Need: At minimum you'll need an associate degree or postsecondary certificate. Technologists typically need a bachelor's degree.



21 CLAIMS REPRESENTATIVE

My little boy would love this.

\$44,520 MEDIAN ANNUAL SALARY

What They Do: Claims representatives guide customers through the insurance claims process, serving as the primary contact for customers while at the same time working to satisfy the insurer.

Hot Job Titles: Claim Service Representative, Claim Processing Specialist, Claim Technician, Claims Customer Service Representative



WHO'S HIRING*

Aetna | Farmers Insurance | Holland | New Penn Motor Express | Reddaway | Teleperformance USA | Travelers

Why It's HOT: 5- to 8-percent growth is predicted by 2024.

What You'll Need: High school diploma or equivalent; may require customer service experience.

Apply online at GIJobs.com

22 BANK BRANCH MANAGER

\$57,745 MEDIAN ANNUAL SALARY

What They Do: Bank managers run the bank branch – sometimes more than one. They oversee the staff, ensure operational excellence and customer satisfaction, and monitor the branch's revenue and expenses.

Hot Job Titles: Bank Manager, Branch Manager, Assistant Bank Manager, Branch Manager Trainee



WHO'S HIRING*

Bank of America | KeyBank

Why It's HOT: The BLS projects 7-percent growth in this vocation by 2024.

What You'll Need: A bachelor's degree in marketing, business, finance or a related field is required, coupled with experience in banking and branch management.



23

COMMERCIAL DRIVER

I drove in the sand box.

\$48,793 MEDIAN ANNUAL SALARY

The Job: There are lots of things you can drive, from a train (yes, there are Military Friendly® Employers recruiting veterans to drive trains) to a horse-drawn carriage (not so much). But we're mostly talking about CDL drivers – truck drivers. The trucking industry estimates it is short 48,000 drivers right now, which pushed up wages in 2015. The shortage is projected to grow.

Hot Job Titles: Long-Haul Driver, Hazardous Materials Driver, Local Driver, Pick-up and Delivery Driver, Owner-Operator



WHO'S HIRING*

Coca-Cola | CRST Trucking | Hertz Equipment Rental | Holland | New Penn Motor Express | Norfolk Southern | Penske Truck Leasing
Reddaway | Roehl Transport | Roush | Schneider | TMC Transportation | Transdev North America | United Rentals

Why It's HOT: Did we mention the trucking industry is short 48,000 drivers? (That's according to the American Trucking Associations, by the way.) The ATA estimates trucking will need 890,000 new drivers over the next 10 years – an average of 89,000 per year.

What You'll Need: You'll need a Class A Commercial Driver License if you want to drive the big rigs. A Class B will do for smaller trucks and buses. You can use the GI Bill to get your CDL.

Apply online at GIJobs.com

24

REGISTERED NURSE

\$66,640 MEDIAN ANNUAL SALARY

The Job: Nurses provide care to ill, injured, disabled or convalescent patients. They work in all areas of health care, from hospitals and doctors' offices to schools, insurance companies and nursing homes.

Hot Job Titles: Critical Care Nurse, Emergency Nurse, Neonatal Nurse, Oncology Nurse, Pediatric Nurse, School Nurse, Staff Nurse, Perioperative (OR) Nurse, Orthopaedic Nurse



WHO'S HIRING*

Aetna | Chenega Corporation | HCA, Hospital Corporation America | The Geo Group | Travelers

Why It's HOT: With a projected growth rate of 16 percent through 2024, this one of the hottest careers fields out there.

What You'll Need: Associate degree or diploma from an approved nursing program. Registered nurses must be licensed, and a bachelor's degree is usually required for administrative jobs, research, consulting and teaching.



Apply online at GIJobs.com

25

INTELLIGENCE ANALYST

My house is right here.



\$79,870

MEDIAN ANNUAL SALARY

The Job: They collect information from a variety of sources, including surveillance, intelligence networks, law enforcement databases and geographic information systems. Then they analyze and evaluate the data to prevent terrorism and other organized crime.

Hot Job Titles:
Criminal Intelligence Analyst,
Criminal Intelligence Specialist,
Intelligence Research Specialist,
Intelligence Officer



WHO'S HIRING*

Chenega Corporation | Deloitte | ManTech International | Northrop Grumman Corporation | PricewaterhouseCoopers | Travelers

Why It's HOT: The BLS projects 28,300 job openings in this field through 2024. Not surprisingly, the bulk of these professionals finds jobs with the government or defense contractors.

What You'll Need: Most employers will require a bachelor's degree, although military experience may get you the job.

