

# Are You a Veteran Looking for Info on **GOVERNMENT CONTRACTING JOBS?**

The government contracting industry is filled with both large and small companies that are interested in hiring veterans because of the training and skills they possess.

Here are four things Veterans should consider to decide if government contracting might be a good career fit:

## 01 Know Your Needs and List Your Requirements

You are out of the military and can choose the type of life you want to live. Build a roadmap to meet your desired outcomes.



### Pro Tip:

Knowing what's important to you means taking the time to think about what you and your family need to be successful. Be honest and upfront as you speak with different companies to ensure you are looking at opportunities that fit your needs and requirements.



## 02 Do Your Research

Some Questions to Consider During Research



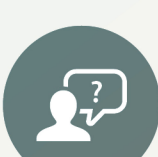
How long have they been in business?



What do their employees say about them?



What kinds of contracts are they working on?



What happens when your contract comes to an end?...will there be an opportunity for another position, or will you be suddenly left unemployed and looking for a new position?



### Pro Tip:

Conduct your research on web search engines, social channels like Twitter/Facebook/LinkedIn, and their corporate pages.



**Do this early so that you can formulate questions for your conversations and gauge your fit.**

## 03 Cultivate Your Network

Set up your competitive edge in government contracting by networking with other Veterans.

### Common places to communicate with your network:

- Ideas on government contracting companies in your industry
- Actual contracting positions in your area of expertise
- Requesting introductions to people (especially other Vets) who are at the company
- When you have identified a company, prior to applying
- Once you receive communication from companies you have applied to
- Upon landing an interview
- When you secure a position
- If you want to help other vets, reach out with open positions to offer yourself as a referral



### Pro Tip:

When applying and interviewing with contracting companies, check LinkedIn and other social networks for contacts at the company who can provide a referral.

Check-in with your network at several points in your search process and be sure to actively reciprocate.



## 04 Be Resilient, Focus, and Prioritize Relationships

Job opportunities from our government contracting clients are mailed in our weekly newsletter. Join the ranks of our email subscribers for openings, virtual job fairs, expert insights, and more!

[gijobs.com/jointheranks](http://gijobs.com/jointheranks)



### Pro Tip:

Maintaining resilience, focus, and a strong network will see you through to future opportunities throughout the rest of your career.

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