



TOP 20 HOT JOBS FOR VETERANS

**YOU'RE GETTING OUT.
YOU NEED A JOB.**

**DO YOU KNOW WHICH CIVILIAN
JOBS ARE IN DEMAND?**

OR WHO'S HIRING?

WHAT ABOUT PAY?

**OR WHAT EDUCATION OR
TRAINING YOU'LL NEED
TO GET THESE JOBS?**

► NOW YOU DO. ◀

Ninety days and a wakeup, and you're back on the block. You need a job. A good job, not just any \$8-an-hour crap job to pay the bills. The clock is ticking loudly, and you're starting to stress ...

We get it. That's why we put together the 2015 Top 20 Hot Jobs for Veterans. Our methodology is simple: We asked the 2015 Military Friendly® Employers to list the top jobs they're recruiting veterans for. In case you missed the December issue (it's worth tracking down, by the way: Digimag. gijobs.com), that's 189 Military Friendly Employers® who told us their hottest jobs for veterans.

But it's more than just a list. We tell you a little bit about each job, the average pay that civilians earn doing them, what education or training is required, and who's recruiting for them right now. Want more options? Cruise the job postings at GIJobs.com.

So before you find yourself diddly boppin' back on the block without a job, check out these jobs. They're in demand – they're hot! – and one of them could be your civilian dream job. ►



1 IT SPECIALIST

This is where I found this job; GI Jobs.com



\$77,010

AVERAGE NATIONAL SALARY



The Job: For them, it's all about computers. They keep the systems at companies and organizations humming smoothly. They keep them secure, too. They look for ways to improve and expand the networks as the company grows and technology changes. When there are problems, they solve them. Sound like fun?



Hot Job Titles: Network or systems administrator, information security analyst, computer systems analyst, IT manager, IT project manager



WHO'S HIRING*

7-Eleven | AECOM | Amazon | Amtrak | CACI International | Chenega Corporation | Deloitte | Eaton Corporation | Express Scripts | Farmers Insurance | Hewlett Packard | High Tech Locksmiths | Hilton Worldwide | KeyBank | Koch Industries | Lear Corporation | Lowe's | ManTech International | Merck | PITT OHIO | PPL | Roehl Transport | Safelite AutoGlass | Southern Company | State Farm | The Home Depot | Union Pacific | Xcel Energy

Why It's HOT: 17 percent growth projected by 2022, faster than most occupations. Job security!

What You'll Need: There are lots of specialties in this field, so the requirements vary as well. Some positions may require a college degree, while an associate degree or certifications might be sufficient for others. Figure out which path you want follow, then research what you'll need to get there.



Apply online at GIJobs.com

2 OPERATIONS MANAGER



\$96,430

AVERAGE NATIONAL SALARY



The Job: In a nutshell, they run the operations for a company or organization. In manufacturing, that means making sure production runs smoothly and efficiently. They work in nearly every industry, though, looking for ways to make operations more productive.



Hot Job Titles: Director of operations, business operations manager, industrial production manager, plant manager



WHO'S HIRING*

7-Eleven | 84 Lumber | Amazon | Bank of America | C.R. Bard | CarMax | Chenega Corporation | Comcast NBCUniversal | Eaton Corporation | Express Scripts | General Electric | Hewlett Packard | J.B. Hunt | Koch Industries | Lowe's | Norfolk Southern Corporation | Penske | PPL | Roehl Transport | Safelite AutoGlass | Schneider | Teleperformance | The Home Depot | Union Pacific | United Rentals | Xcel Energy | YRC Freight

Why It's HOT: Growth of 12.4 percent is through 2022. That translates to 244,100 jobs

What You'll Need: Those with at least a bachelor's degree will have the most success, although experience may trump the need for a degree. Certifications are also available in the industry.



3 ENGINEER



\$94,535

AVERAGE
NATIONAL
SALARY



The Job: They, well, engineer things. Everything. Name a product, and someone engineered it. System or community. Someone applied science, math and ingenuity to figure out how to make it work. The possibilities are endless, which makes this a really cool choice for transitioners.



Hot Job Titles: Industrial engineer, electrical engineer, mechanical engineer, civil engineer, nuclear engineer, biomedical engineer, petroleum engineer



WHO'S HIRING*

AECOM | Amazon | Amtrak | C.R. Bard | Capital One | CB&I | Deloitte | Eaton Corporation | General Electric | GlobalFoundries | Honeywell International | Koch Industries | Lear Corporation | ManTech International | Merck | Norfolk Southern Corporation | PPL | Roush | Southern Company | Sundt Construction | Union Pacific | Xcel Energy

Why It's HOT: There are some smoking hot engineering specialties. Petroleum engineering, for example, is expected to add 10,000 jobs by 2022 – a 26 percent increase. Biomedical engineering is expected to grow 27 percent, and civil engineering will increase 20 percent.

What You'll Need: You'll definitely need a bachelor's degree, and probably certification as well, depending on your field of choice.



Apply online at GIJobs.com

4 Logistician

They want the shipment here by Friday.



\$73,400

AVERAGE
NATIONAL
SALARY



The Job: These professionals are responsible for the entire life cycle of a product: acquisition, distribution and delivery. They work in just about every industry, often focusing on the supply chain and identifying ways to improve efficiency and minimize costs.



Hot Job Titles: Logistics analyst, logistics manager, supply chain manager, logistics coordinator



WHO'S HIRING*

7-Eleven | AECOM | Amazon | CACI International | Capital One | CB&I | Eaton Corporation | Express Scripts | General Electric | High Tech Locksmiths | J.B. Hunt | Koch Industries | ManTech International | Penske | Roehl Transport | Roush | Safelite AutoGlass | Schneider | State Farm | The Home Depot | YRC Freight

Why It's HOT: This field is expected to grow much faster than average: 22 percent or higher, with 27,600 new jobs added by 2022.

What You'll Need: You'll probably need a bachelor's degree, although military experience is prized in this field. After all, who has more experience moving stuff than the military?



5 Skilled Tradesman

I once did this in Iraq when it was 118 degrees. Whew!



\$62,400

AVERAGE
NATIONAL
SALARY

The Job: Craftsmen perform a wide variety of skilled jobs, from pipefitting, carpentry and electrical work to welding, bricklaying and machining. They work in residential, commercial and industrial construction, as well as production environments.

Hot Job Titles: Welder, pipefitter, electrician, HVAC technician, carpenter, instrumentation technician, ironworker, boilermaker



WHO'S HIRING*

84 Lumber | Amtrak | CB&I | GlobalFoundries | Hilton Worldwide | Hyundai | Norfolk Southern Corporation | PPL | Roush Southern Company | Sundt Construction | Union Pacific | Xcel Energy

Why It's HOT: These days, every kid thinks they have to go to college to earn a good living. The result? A shortage of skilled tradesmen – high-paying careers that don't require a college degree. Job growth ranges from 21-25%.

What You'll Need: You need to learn a craft. If you didn't learn it in the military or want to do something different, you could use your GI Bill to go to a vocational school. Crafts can also be learned through apprenticeships and on-the-job training.



Apply online at GIJobs.com

6 Customer Service Manager/Rep

The Job: These even-keeled professionals work the front lines – fielding customer complaints, answering questions and processing orders. Managers oversee the customer service department – training, coaching and mentoring employees.

Hot Job Titles: Administrative services manager, client relations manager, customer service associate, customer service advisor, customer service assistant



(MANAGER)
\$60,969

AVERAGE
NATIONAL
SALARY

WHO'S HIRING*

84 Lumber | Amtrak | Bank of America | Capital One | Comcast NBCUniversal | Express Scripts | Farmers Insurance | Hewlett Packard | High Tech Locksmiths | Hilton Worldwide | Honeywell International | Hyundai | KeyBank | Penske | PITT OHIO | Safelite AutoGlass | Schneider | Southern Company | Teleperformance | The Home Depot

Why It's HOT: The Bureau of Labor Statistics projected this field would grow 13 percent between 2012 and 2022.

What You'll Need: High school diploma, good communications skills and basic computer skills.



7 Sales Rep

Piece of cake compared to the promotion board.



\$57,084

AVERAGE NATIONAL SALARY



The Job: Obviously, they sell stuff. More specifically, these professionals sell the products or services that their company offers. Successful sales people are some of the highest-paid professionals in the world, but it's not for everyone.



Hot Job Titles: Inside sales representative, outside sales representative, manufacturer's representative, sales agent, sales manager



WHO'S HIRING*

84 Lumber | Bank of America | C.R. Bard | CarMax | Comcast NBCUniversal | Farmers Insurance | Hewlett Packard | High Tech Locksmiths | Hilton Worldwide | Honeywell International | KeyBank | Oracle Corporation | State Farm | Teleperformance | United Rentals

Why It's HOT: Cavemen probably had salesmen showing up at their cave. Point is, as long as somebody is selling something, there will be a need for sales professionals. And for those who excel (veteran?), companies need sales managers to lead their teams. The BLS projects 132,000 jobs will be added in this field by 2022.

What You'll Need: High school diploma; most companies will train you.



Apply online at GIJobs.com

8 Finance Services Pro



The Job: It's all about money for financial advisors, bankers, insurance agents, accountants and analysts, to name a few. Financial services can be a fast-paced, exciting environment in which to work – where the stakes are often high. There's a wide variety of career paths to choose from, and not all of them require a college degree.



Hot Job Titles: Financial analyst, insurance agent, financial advisor, accountant, underwriter, loan officer, claims adjuster



\$81,888

AVERAGE NATIONAL SALARY

WHO'S HIRING*

Bank of America | C.R. Bard | Capital One | Deloitte | Farmers Insurance | Hilton Worldwide | PPL

Why It's HOT: Projected growth for financial advisors is 27 percent by 2022, while financial analyst positions are expected to grow by 15.5 percent, or 39,300 jobs - much faster than average.

What You'll Need: Many positions require a bachelor's degree, but not all. A high school diploma, certification and/or licensing may be all you need to launch a rewarding career in this field.



So we fast-rope
onto the roof...

9 Business Administrator



\$94,931

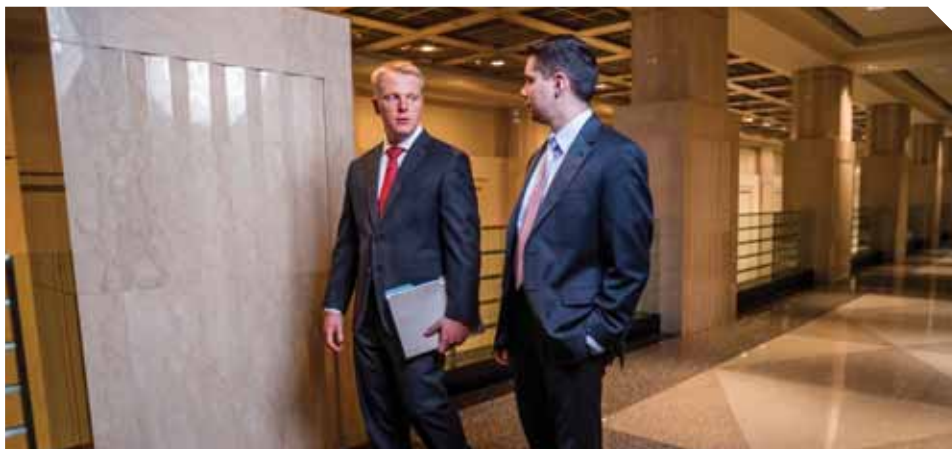
AVERAGE
NATIONAL
SALARY



The Job: These are junior executives and management trainees. Military leadership experience combined with formal education can be a super effective recipe for success in corporate America. This is where motivated, organized leaders excel. Is that you?



Hot Job Titles: Marketing manager, sales manager, finance manager, business development manager



WHO'S HIRING*

7-Eleven | CarMax | Deloitte | Express Scripts | Farmers Insurance | Honeywell International | Lear Corporation

Why It's HOT: Every company, no matter how large or small, needs good leaders. The rate of growth for business administration occupations ranges from 8 percent to 23 percent.

What You'll Need: You'll need a bachelor's degree. But if you want to run the company, you might want to think about an MBA from a reputable business school.



Apply online at GIJobs.com

10 MECHANIC



The Job: Simply put, they fix things. Anything with an engine, really: cars, trucks, boats, trains, airplanes, buses, heavy equipment, even lawn mowers and rototillers. Sometimes they're called technicians, but whatever the title they'll likely use computer technology to troubleshoot, repair and maintain machines.



Hot Job Titles: Auto mechanic, diesel mechanic, heavy vehicle mechanic, small engine mechanic, aircraft mechanic



\$43,285

AVERAGE
NATIONAL
SALARY

WHO'S HIRING*

AECOM | Amtrak | CarMax | CB&I | GlobalFoundries | High Tech Locksmiths | Hyundai | J.B. Hunt | Koch Industries | Norfolk Southern Corporation | PITT OHIO | Penske | Roehl Transport | Roush | Safelite AutoGlass | Schneider | Southern Company | Sundt Construction | Union Pacific | United Rentals | Xcel Energy | YRC Freight

Why It's HOT: Machines take us everywhere, and they eventually break down. Job security! The BLS predicts 9 percent job growth for auto mechanics, while 15 percent is projected for diesel mechanics.

What You'll Need: If this wasn't your job in the military, you'll need postsecondary training from a vocational school or other institution. To be an aircraft mechanic, you'll also need FAA certification.



This ain't like the factory my pappy worked in...

11 Manufacturing Technician



\$60,560

AVERAGE NATIONAL SALARY



The Job: Modern manufacturing is a far cry from the dirty, dingy factories of yesteryear. Today's technicians operate production equipment and often use computer technology to make products, from cars to pharmaceuticals. They also may fix the high-tech equipment or assemble applicable components.



Hot Job Titles: Service technician, production technician, manufacturing specialist, maintenance technician



WHO'S HIRING*

C.R. Bard | Eaton Corporation | General Electric | GlobalFoundries | Honeywell International | Lear Corporation | Merck

Why It's HOT: While growth was projected at 2 percent between 2012 and 2022, manufacturing has added more than 228,000 jobs over the last 12 months. Not too shabby.

What You'll Need: Some employers require an associate degree or relevant technical degree, while others will accept experience – especially military. A growing number of companies will train veterans for the job, recognizing they already have the intangible skills to succeed in this environment.



Apply online at GIJobs.com

12 Software Engineer



\$90,060

AVERAGE NATIONAL SALARY



The Job: They create – write, edit and test – the software and systems that allow us to do tasks on our computers and devices. In a word, they're the creative minds behind computer programs.



Hot Job Titles: Computer applications software engineer, computer systems software engineers



WHO'S HIRING*

AECOM | Amazon | CACI International | Capital One | Chenega Corporation | Comcast NBCUniversal | Deloitte | General Electric | GlobalFoundries | Hewlett Packard | J.B. Hunt | KeyBank | Lear Corporation | Lowe's | ManTech International | Merck | Oracle Corporation | PITT OHIO | State Farm

Why It's HOT: This one of the hottest fields out there! By 2022, more than 200,000 new jobs are expected to be added to the economy – a 22-percent increase. Doesn't get much better than that.

What You'll Need: You'll need at least a bachelor's degree in computer science, software engineering or a related field.



13 DRIVER

The Job: While there are lots of things you can drive for a living, the biggest opportunity for transitioning veterans is with trucks. Big trucks. The trucking industry is short an estimated 35,000 long-haul drivers, and it's a pain that's not going away anytime soon. If you don't mind being on the road for several weeks at a time, this could be a great career.

Hot Job Titles: Long-haul truck driver, specialty truck driver, owner-operator truck driver, light truck driver (CDL B), bus driver, transit driver

I drove in the sand box.



\$47,422

AVERAGE NATIONAL SALARY



WHO'S HIRING*

J.B. Hunt | PITT OHIO | Penske | Roehl Transport | Roush | Schneider | Sundt Construction | United Rentals | YRC Freight

Why It's HOT: An aging workforce and new federal regulations are increasing demand for truck drivers. The BLS projects 20-percent growth through 2020 – 330,000 new drivers!

What You'll Need: Class A Commercial Driver License (CDL) if you want to drive the big boys (26,000 pounds and up). You can use the GI Bill for most CDL schools.



Apply online at GIJobs.com

14 TRAINING SPECIALIST

The Job: These folks set up and run training programs for new and current employees in corporate America. This can be an ideal career for transitioning veterans, who know a thing or two about training people.

Hot Job Titles: Training and development specialist, corporate trainer, training manager, training director



\$56,774

AVERAGE NATIONAL SALARY



WHO'S HIRING*

Teleperformance | YRC Freight

Why It's HOT: Employment is projected to grow 15 percent from 2012 to 2022, faster than the average.

What You'll Need: Most need a bachelor's degree and previous work experience in training and development, although some companies may consider hiring those with military training experience even without a degree.



This sure beats
my combat
medic tour.



\$66,220

(REGISTERED NURSE)

AVERAGE
NATIONAL
SALARY

15 HEALTH CARE WORKER

The Job: They do an infinite number of jobs in this booming industry, but one of the hottest right now is nursing. They don't just work in hospitals these days. They also work in a variety of specialties at outpatient centers, urgent care clinics, insurance companies and schools.

Hot Job Titles: Registered nurse, nurse practitioner, physician assistant, physical therapist, dental hygienist, occupational therapist, diagnostic medical sonographer



WHO'S HIRING*

Kaiser Permanente | Merck

Why It's HOT: There are an estimated 77 million Baby Boomers at or near retirement age. This "silver tsunami" will leave many openings to be filled in the job market, and as they age they will need health care services themselves.

What You'll Need: Some positions require only certification, while others like nursing require a diploma or degree – plus licensing. For professional fields like physical therapy, you will need an advanced degree.



Apply online at GIJobs.com

16 HR MANAGER

The Job: They oversee the administrative functions of a company or organization. That includes recruiting and hiring employees, managing employee benefits and serving as a liaison between senior company leaders and the staff.

Hot Job Titles: Director of human resources, human resources director, employee relations manager



WHO'S HIRING*

Teleperformance | The Home Depot



\$100,800

AVERAGE
NATIONAL
SALARY

Why It's HOT: The BLS projects 13 percent growth through 2022. As the economy strengthens, companies will need to expand – and HR is at the tip of the spear.

What You'll Need: At least a bachelor's degree, and possibly a master's. Good people skills are also a must.



17 CONSTRUCTION Worker



\$43,680

AVERAGE
NATIONAL
SALARY



The Job: They help the skilled tradesmen on a construction site, loading and unloading materials, setting up concrete forms and ramps, mixing and pouring materials like concrete and helping with other jobs. It's a great way to learn a trade, and with an aging workforce advancement opportunities will be excellent.



Hot Job Titles: Construction worker, construction helper, apprentice



WHO'S HIRING*

CB&I | Norfolk Southern Corporation | Sundt Construction

Why It's HOT: Construction has been adding an average of 28,000 workers every month over the last 12 months. The BLS predicts employment will increase 21.3 percent by 2022.

What You'll Need: Unions like recruiting young veterans because they're in great shape, possess good math skills and know how to work safely on a team. You can learn on the job, or use your GI Bill to learn a trade; some employers even train service members on base while still on active duty.



Apply online at GJJobs.com

18 RETAIL STORE MANAGER

Let's put the ugly sweaters over there.



\$53,187

AVERAGE
NATIONAL
SALARY



The Job: You'll run the show, whether at a restaurant, grocery store, specialty shop or big-box store. The industry loves the leadership skills veterans learn, and some have set up management training programs just for prior military.



Hot Job Titles: Store manager, manager trainee, assistant store manager, department manager



WHO'S HIRING*

7-Eleven | 84 Lumber | Bank of America | CarMax | KeyBank | Lowe's | The Home Depot | United Rentals

Why It's HOT: In January, retail employers hired 46,000 people. Over the last 12 months, the industry has added 293,000 jobs – bringing the employment level to just 26,000 jobs shy of its November 2007 peak.

What You'll Need: Many employers prefer a bachelor's degree. Although it's often possible to advance without one, those with a degree will be more promotable.



19 Web Developer



The Job: They create websites. They use their knowledge of software programs, programming languages and design to create the websites we love (or not!).



Hot Job Titles: Web designer, web master, web developer



More Cats
GLFs?



\$64,027 AVERAGE NATIONAL SALARY

WHO'S HIRING*

CACI International | Chenega Corporation | Lowe's | ManTech International | State Farm

Why It's HOT: The BLS predicts 20 percent growth in this field by 2022. That's more than 28,000 new jobs! The e-commerce sector is expected to drive this growth as more companies offer products and services online.

What You'll Need: Some employers prefer a bachelor's degree in a computer-related field. But you can also get started by earning an associate degree and/or a variety of industry certifications.



Apply online at GIJobs.com

20 TELECOMMUNICATIONS TECHNICIAN



The Job: They install telecommunications equipment – setting up and maintaining devices or equipment that carry communications signals, connect to telephone lines or access the Internet.



Hot Job Titles: Telecommunications technician, telecommunications installers and repairers, service technician, field technician



\$54,760 AVERAGE NATIONAL SALARY

WHO'S HIRING*

CACI International | Comcast NBCUniversal | Teleperformance

Why It's HOT: Job growth is predicted to be 7 percent through 2022, adding more than 38,000 jobs. Twenty of the 2015 Military Friendly Employers are technology and telecommunications companies. See which jobs they're recruiting for at GIJobs.com.

What You'll Need: If you have military experience, you're golden. If not, you'll need some post-secondary education in telecommunications, electronics or computer technology. Certification may be required, and on-the-job training can be expected.